

home sellers Pre-Listing CHECKLIST

EXTERIOR

(First impression matters most)

- ☐ Mow the lawn
- ☐ Trim trees and shrubs 6ft away from house
- ☐ Remove weeds and add fresh mulch
- ☐ Add fresh plants in bare areas
- ☐ Pressure wash walkways, patio, and exterior surfaces
- ☐ Clean patio furniture
- ☐ Clean windows, screens, and window wells
- ☐ Clean gutters
- ☐ Remove cobwebs and nests
- ☐ Replace or repair damaged shutters/windows
- ☐ Place a clean/new doormat
- ☐ Wipe down mailbox

INTERIOR

Deep clean

- ☐ Deep clean bathrooms and kitchen
- ☐ Squeegee the shower screen after each use
- ☐ Clean floors, baseboards, and trim
- ☐ Wipe down walls and interior doors
- ☐ Clean all windows window sills

- ☐ Dust all lighting, **ceiling fan blades**, vents, returns, shelving, and
- ☐ furniture
Dust on top of cabinets, dressers, vanity lights, blinds

High-Touch Areas

- ☐ Wipe all surfaces (counters, shelves, Appliances / Utility cabinets, doors, casings)
- ☐ Clean cabinet doors, knobs, and hardware
- ☐ Clean door knobs and light switches
- ☐ Clean Vacuum inside kitchen and bath cabinets and drawers and organise
- ☐ Clean/organize underneath sinks/check for leaks
- ☐ Scrub around faucets in bath/kitchen with toothbrush

Kitchen

- ☐ Deep clean all appliances
- ☐ Clean fridge/freezer (inside & out, Remove refrigerator drawers and clean behind and underneath thoroughly (windex & paper towels are best)
- ☐ Wipe entire refrigerator interior
- ☐ Remove magnets from fridge

Appliances / Utility

- ☐ Pull out refrigerator, washer, and dryer, oven → clean behind/underneath
- ☐ Clean dryer lint trap and exterior vent

Bathrooms

- ☐ Remove hair from shower drains unclog
- ☐ Unclog drains (use non-toxic solution if possible)
- ☐ Clean tile grout (baking soda and peroxide paste) scrub brush
- ☐ Remove soap residue, mildew
- ☐ Clean toilet bowls
- ☐ Remove rust and stains, (use barkeepers friend for toilet rings and stains)
- ☐ clean curtains, Professionally clean carpets (if applicable downstairs, common areas)

DECLUTTER (Space sells)

- ☐ Clear all countertops and surfaces Remove excess furniture if rooms feel tight
- ☐ Remove dishes from sight
- ☐ Remove trash (store in garage if needed)

Goal: Show off as much space as possible—make the home feel

**OPEN, AIRY,
AND SPACIOUS!**

Closets & Storage

- ☐ Keep closets about 50–70% full
- ☐ Remove excess clothing and donate
- ☐ Pack away seasonal items Organize pantry and donate extra food
- ☐ Keep floors in closets/storage areas clear

Smart Move

- ☐ Use large stackable storage totes
- ☐ Stack neatly in garage to open up living space
- ☐ Remember move out day the large items are easy, its the small items that take forever to pack. Start prepping and putting items in totes

Kitchen

- ☐ Declutter countertops
- ☐ Leave simple décor (fresh flowers or bowl of fruit)
- ☐ Remove everything on top and attached to refrigerator for pictures

Laundry

- ☐ Organize shelves and cabinets
- ☐ Store away extra clothes Clean appliances/vacuum dryer vent Wipe all surfaces
- ☐ Repaint bold walls in neutral tones if needed
- ☐ Fix anything not working properly

Bathroom

- ☐ Place fresh towels and remove all rugs for pictures
- ☐ Clean or replace shower curtains
- ☐ Check water pressure/ leaking under sink/ shower head

Bedroom

- ☐ Clean sheets and make bed
- ☐ Dust furniture and lighting
- ☐ Declutter and organize closets
- ☐ Rearrange furniture if needed for better flow

SYSTEMS & BASICS

(Prevents inspection issues)

- ☐ Service HVAC system (~\$100 typical)
- ☐ Replace HVAC air filters (use cheapest kind)
- ☐ Ensure all lights work, replace bulbs (keep color consistent)

PATCH / PAINT / REPAIRS

- ☐ Patch nail holes and wall damage
- ☐ Touch up paint (walls, trim, doors, ceilings)

FINAL PRESENTATION

- ☐ Remove large personal photos, smalls one fine
- ☐ Eliminate or neutralize odors, wipe down & empty trash cans
- ☐ Add lamps in darker areas
- ☐ Keep décor simple and clean

Finally! Goals

Clean = buyers trust it

Decluttered = feels bigger

Maintained = stronger offers



Joshua Scelsi
REALTOR-ASSOCIATE BROKER LICENSED IN
GEORGIA & SOUTH CAROLINA

706-250-1399
www.joshuascelsi.exprealty.com
joshcsra@gmail.com
Evans, GA to Aiken, SC

EXP REALTY