

home sellers

Pre-Listing CHECKLIST

EXTERIOR

First impression matters most!

- Mow the lawn
- Trim trees and shrubs 6ft away from house
- Remove weeds and add fresh mulch
- Add fresh plants in bare areas
- Pressure wash walkways, patio, and exterior surfaces
- Clean patio furniture
- Clean windows, screens, and window wells
- Clean gutters
- Remove cobwebs and nests
- Spray yard with weed and feed
- Place a clean/new doormat
- Wipe down mailbox

INTERIOR

Deep clean

- Deep clean bathrooms and kitchen
- Squeegee the shower screen after each use
- Clean floors, baseboards, and trim
- Wipe down walls and interior doors
- Clean all windows window sills

- Dust all lighting, ceiling fan blades, vents, returns, shelving, and furniture
- Dust on top of cabinets, dressers, vanity lights, blinds

High-Touch Areas

- Wipe all surfaces (counters, shelves, cabinets, doors, casings)
- Clean cabinet doors, knobs, and hardware
- Clean door knobs and light switches
- Clean Vacuum inside kitchen & bath cabinets & drawers and organise
- Clean/organize underneath sinks/check for leaks
- Scrub around faucets in bath/kitchen with toothbrush

Kitchen

- Deep clean all appliances
- Clean fridge/freezer (inside & out)
- Remove refrigerator drawers and clean behind and underneath thoroughly (windex & paper towels are best)
- Wipe entire refrigerator interior
- Remove magnets from fridge

Appliances / Utility

- Pull out refrigerator, washer, and dryer, oven → clean behind/underneath
- Clean dryer lint trap and exterior vent

Bathrooms

- Remove hair from shower unclog drains
- Unclog drains (use non-toxic solution if possible)
- Clean tile grout (baking soda and peroxide paste) scrub brush
- Remove soap residue, mildew
- Clean toilet bowls
- Remove rust and stains, (use barkeepers friend for toilet rings and stains)
- Replace toilets seats

DECLUTTER (Space sells!)

- Clear all countertops and surfaces Remove excess furniture if rooms feel tight
- Remove dishes from sight
- Remove trash (store in garage if needed)

Goal: Show off as much space as possible—make the home feel

OPEN, AIRY, AND SPACIOUS!

Closets & Storage

- Keep closets about 50–70% full
- Remove excess clothing and donate
- Pack away seasonal items Organize pantry and donate extra food
- Keep floors in closets/storage areas clear

Smart Move

- Optimize Your Space with stackable storage totes
- Use large stackable storage totes to organize your garage efficiently, Keep in mind that on moving day, larger items are easier to move, it's often the smaller items that take a lot of time. Begin preparing by sorting and placing items into totes ahead of time.

Kitchen

- Declutter countertops
- Leave simple décor (fresh flowers or bowl of fruit)
- Remove everything on top and attached to refrigerator for pictures

Laundry

- Organize shelves and cabinets
- Store away extra clothes Clean appliances/vacuum dryer vent Wipe all surfaces
- Repaint bold walls in neutral tones if needed

Fix anything not working properly!

Bathroom

- Place fresh towels and remove all rugs for pictures
- Clean or replace shower curtains
- Check water pressure/ leaking under sink/ shower head

Bedroom

- Clean sheets and make bed
- Dust furniture and lighting
- Declutter and organize closets
- Rearrange furniture if needed for better flow

SYSTEMS & BASICS

(Prevents inspection issues)

- Service HVAC system (~\$100 typical)
- Replace HVAC air filters (use cheapest kind)
- Ensure all lights work, replace bulbs (keep color consistent)

PATCH / PAINT/REPAIRS

- Patch nail holes and wall damage
- Touch up paint (walls, trim, doors, ceilings)

FINAL PRESENTATION

- Remove large personal photos, smalls one fine
- Eliminate or neutralize odors, wipe down & empty trash cans
- Add lamps in darker areas
- Keep décor simple and clean

Finally! Goals

Clean = buyers trust it

Decluttered = feels bigger

Maintained = stronger offers



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